

Grove CID Executive and Finance Committee Meeting

<u>TO BE HELD</u>

February 12, 2024, at 10:00 AM

At Park Central Development Corporation, 4512 Manchester Ave. Suite 100, St. Louis, MO 63110

NOTICE & PROPOSED AGENDA

TAKE NOTICE that on February 12, 2024, at 10:00 AM in person, the Grove Community Improvement District (the "District") will hold an **Executive and Finance Committee** meeting to consider and act upon the matters on the following tentative agenda and such other matters as may be presented at the meeting and determined to be appropriate for discussion at that time.

- 1. Call to Order
- 2. Approval of Prior Month's Minutes
- 3. Financials
- 4. Gramophone Lot Security Adjustment Request
- 5. Graffiti Removal Policy Discussion
- 6. Bollard Proposal Discussion
- 7. Administrator's Report
- 8. District Updates Ron Coleman
- 9. Other Business
- 10. Closed Session
 - a. Vacant Board Seat Replacement
- 11. Adjournment

This meeting is open to the public; provided, however, a portion of the meeting may be closed to discuss select matters as provided by Section 610.021, RSMo.

Representatives of the news media may obtain copies of this notice, and persons with disabilities wishing to attend can contact: Park Central Development, 4512 Manchester #100, St. Louis, 63110, (314) 535-5311.

DATE POSTED: 2-9-2024 Time Posted: 6:30 PM

• The Grove Community Improvement District •

4512 Manchester, Suite #100 Saint Louis, MO 63110 (314) 535-5311

www.thegrovestl.com

The Grove Community Improvement District Executive and Finance Committee Meeting Minutes

January 8, 2024

Directors Present: Kelly Kenter, Don Bellon, Kelly Spencer, Tatyana Telnikova

Directors Absent:

Others Present: Brian James, Annette Pendilton and David Wright (Park Central Development)

- 1. The meeting was called to order at 10:06am.
- 2. **Minutes:** The December meeting minutes were approved via e-vote.
- 3. **Financial Report:** K Kenter reviewed the financials and the committee listened on them as well as other matters.
 - a. T Telnikova made a motion to approve the financials; D Bellon seconded the motion. All in favor motion carries.
 - b. The Directors discussed sales tax income in the District.
 - c. K Kenter asked B James to add commercial vacancies to the agenda and include R Coleman.

4. Insurance Policy Update

- **a.** A Pendilton noted the potential changes to the insurance policy for physical property in the CID.
- **b.** K Spencer made a motion to approve the changes; D Bellon seconded the motion. All in favor motion carries.

5. Graffiti Removal Policy:

a. B James noted that he has provided companies that can power wash graffiti that the CID can pass along to businesses.

6. Landscaping Proposal Update

- a. B James noted that this year's proposal is less than last year's with the same company because of software costs. He also noted that he reached out to Shelton about cleaning up dead plants in the winter.
- **b.** K Spencer made a motion to approve the updated proposal; T Telnikova seconded the motion. Three in favor (Yes: K Kenter, K Spencer, T Telnikova; No: D Bellon) motion carries.
- **c.** T Telnikova inquired about painting the planters as an option in the future and B James noted that there is a streetscape RFP currently out.
- 7. Other Business:
 - a. None.
- 8. **Adjournment:** The meeting was adjourned at 10:25am. K Spencer made the motion, T Telnikova seconded the motion. All in favor motion carries.

Respectfully Submitted:

David Wright, Commercial Corridor Manager at Park Central Development

Grove CID Balance Sheet Comparison As of January 31, 2024

	Total				
	As of	Jan 31, 2024	As o	f Jan 31, 2023 (PY)	
ASSETS					
Current Assets					
Bank Accounts					
1072 Bill.com Money Out Clearing		0.16		0.00	
Operating (9310)		0.00		88,194.89	
Reliance (4124)		0.00		0.00	
Sales and Use Tax (0668)		26,036.97		382,992.71	
Simmons - Grove 8418		107,773.53			
Simmons 2861 Grove CID Savings		21,633.69			
Special Assessments (3269)		0.00		0.00	
X MO CD 0018 - 2		102,994.13			
X MO CD 0019 - 2		102,979.52			
X Mo CD 0020 - 2		102,678.77			
Total Bank Accounts	\$	464,096.77	\$	471,187.60	
Accounts Receivable					
Accounts Receivable - SE		0.00		0.00	
Other Accounts Receivable		0.00		0.00	
Sales Tax Receivable		0.00		0.00	
Total Accounts Receivable	\$	0.00	\$	0.00	
Other Current Assets					
CID Assmt Rec CY14		0.00		0.00	
CID Assmt Rec CY15		0.00		0.00	
CID Assmt Rec CY16		0.00		0.00	
CID Assmt Rec CY17		0.00		0.00	
Due to From Special Events		0.00		0.00	
Prepaid Expenses		0.00		0.00	
Receivables		0.00		0.00	
Total Other Current Assets	\$	0.00	\$	0.00	
Total Current Assets	\$	464,096.77	\$	471,187.60	
Fixed Assets					
15000 Furniture and Equipment		0.00		0.00	
Accum Depr - Furn & Equip		0.00		0.00	
Accumulated Amort-Intangible As		-11,775.00		-11,775.00	
Construction in Process		0.00		0.00	
Intangible Assets		11,775.00		11,775.00	
Total Fixed Assets	\$	0.00	\$	0.00	
TOTAL ASSETS	\$	464,096.77	\$	471,187.60	
LIABILITIES AND EQUITY					
Liabilities					

Current Liabilities

Accounts Payable			
20000 Accounts Payable	7,498.97		-1,228.65
Total Accounts Payable	\$ 7,498.97	-\$	1,228.65
Credit Cards			
Reliance Credit Card	0.00		0.00
Total Credit Cards	\$ 0.00	\$	0.00
Other Current Liabilities			
25800 Unearned/Deferred Revenue	0.00		0.00
Accrued Liabilities	0.00		0.00
Deferred Inflows of Resources	0.00		0.00
Total Other Current Liabilities	\$ 0.00	\$	0.00
Total Current Liabilities	\$ 7,498.97	-\$	1,228.65
Total Liabilities	\$ 7,498.97	-\$	1,228.65
Equity			
30000 Opening Balance Equity	8,122.97		5,620.00
32000 Retained Earnings	483,062.69		450,234.20
Fund Balance	0.00		0.00
Net Income	-34,587.86		16,562.05
Total Equity	\$ 456,597.80	\$	472,416.25
TOTAL LIABILITIES AND EQUITY	\$ 464,096.77	\$	471,187.60

Tuesday, Feb 06, 2024 03:12:51 PM GMT-8 - Accrual Basis

Grove CID Profit and Loss January 31, 2024

	Total							
	Act	Jan 2024	A	ctual YTD	Вι	idget YTD		FY 2024 Budget
Income						J		0
40000 Revenue						0.00		0.00
40100 CID 1% Sales and Use Tax		38,111.48		276,363.07		221,666.69		380,000.04
40150 Special Assessments		15,410.66		26,377.48		80,000.00		80,000.00
40200 Interest Earnings				7,616.66				
Total 40000 Revenue	\$	53,522.14	\$	310,357.21	\$	301,666.69	\$	460,000.04
Total Income	\$	53,522.14	\$	310,357.21	\$	301,666.69	\$	460,000.04
Gross Profit	\$	53,522.14	\$	310,357.21	\$	301,666.69	\$	460,000.04
Expenses								
60100 Administrative Support								
60110 Administration-Park Central		13,920.00		41,760.00		38,010.00		50,680.00
60115 Postage/Office Supplies		34.92		34.92				
60130 Directors & Officers Insurance						22,000.00		22,000.00
60135 General Liability Insurance		7,665.00		7,665.00				
60140 Audit Services				8,500.00		8,500.00		8,500.00
60150 Legal Services						2,333.31		3,999.96
60170 Storage Facility		97.00		831.00		693.00		1,188.00
Administrative Services								
Total 60100 Administrative Support	\$	21,716.92	\$	58,790.92	\$	71,536.31	\$	86,367.96
60200 Marketing								
60220 Website & Design Services		1,495.00		11,409.34		9,450.00		16,200.00
Print Media Advertising		450.00		450.00				
Sponsorship Expense								
Total 60200 Marketing	\$	1,945.00	\$	11,859.34	\$	9,450.00	\$	16,200.00
60270 Sponsorships				59,666.66		40,833.31		69,999.96
60300 Public Improvements								
60310 Grove Signs Electricity		397.43		1,592.45		1,750.00		3,000.00
60315 Street Lighting Impr-Electricit		416.47		2,916.54		3,208.31		5,499.96
60320 Grove Signs Repairs & Mnt		6,800.00		10,900.91		2,916.62		4,999.92
60325 Holiday Decorations		750.00		750.00				
60330 Other Public Improvements				10,760.00				
Total 60300 Public Improvements	\$	8,363.90	\$	26,919.90	\$	7,874.93	\$	83,499.84
60400 Public Services								
60410 Litter Control		3,900.00		37,079.67		30,916.62		52,999.92
60420 Landscaping				8,275.00		2,625.00		4,500.00
Total 60400 Public Services	\$	3,900.00	\$	45,354.67	\$	33,541.62	\$	57,499.92
60500 Security & Public Safety								
60515 Cameras				1,322.08		2,916.62		4,999.92
60530 Thursday Security Patrols		3,293.75		41,673.75		30,712.50		52,650.00
60531 Friday Security Patrols		4,523.75		41,360.00		30,712.50		52,650.00

60532 Saturday Security Patrols		4,702.50		34,010.00	30,712.50	52,650.00
60533 Sunday Security Patrols		4,180.00		33,345.00	30,712.50	52,650.00
60534 Other Security Patrols		640.00		853.75		
60535 Patrols at Gramophone		1,530.00		11,255.00		
Total 60500 Security & Public Safety	\$	18,870.00	\$	163,819.58	\$ 125,766.62	\$ 215,599.92
Uncategorized Expense				167.88		
Total Expenses	\$	54,795.82	\$	366,578.95	\$ 289,002.79	\$ 459,167.64
Net Operating Income	-\$	1,273.68	-\$	56,221.74	\$ 12,663.90	
Other Income						
Transfer In from Special Events				21,633.88		
Total Other Income	\$	0.00	\$	21,633.88	\$ 0.00	
Net Other Income	\$	0.00	\$	21,633.88	\$ 0.00	\$ 832.40
Net Income	-\$	1,273.68	-\$	34,587.86	\$ 12,663.90	\$ 832.40

Tuesday, Feb 06, 2024 03:16:45 PM GMT-8 - Accrual Basis

Amelia Rodgers

amelia@urbanchestnut.com

Submission Date	Jan 19, 2024 6:29 PM
Name	Amelia Rodgers
Address	4465 Manchester Ave St. Louis, MO, 63110
Mobile Number	(314) 606-0780
Work Number	(314) 606-0780
Email	amelia@urbanchestnut.com
I am interested in serving on the board for the following districts:	Grove Community Improvement District
INTEREST: Please describe your expertise or professional strengths, and how they apply to the choice you've selected above.	I am currently the Director of Operations at Urban Chestnut. My professional strengths include leadership and project management. I have a Master's in Public Administration with focus in Nonprofit Management.
Please share any other information that may help us better understand your interests and commitment.	I am interested both personally and professionally in getting more involved in the community.
I understand that submitting this form does not guarantee appointment at this time.	Yes
Signature	
Signed PDF Document	sign_document_60b17b0cdfc25b49_witpdf

Amy Gill

amy@checkmatedesign.com

Submission Date	Dec 11, 2023 2:33 PM
Name	Amy Gill
Address	4240 Manchester Ave St Louis , Mo , 63110
Mobile Number	(314) 541-2698
Work Number	(314) 446-4525
Email	amy@checkmatedesign.com
I am interested in serving on the board for the following districts:	Grove Community Improvement District
INTEREST: Please describe your expertise or professional strengths, and how they apply to the choice you've selected above.	I was the original advocate for the Grove CID and helped create it. We (my husband or I) were on the board for many years. We helped to create this district and I served as the only person working in Security the first few years and then after the CID I was on that committee for many years. I am keenly aware of the issues the Grove faces as I believe I am the largest property developer here in the Grove. Obviously Safety and security have to be on the top of our list.
Please share any other information that may help us better understand your interests and commitment.	I am currently on the Downtown CID security committee as well as serve on the Boards of The Zoo and Logan University. I am also on the SLMPD Central Patrol Board.
I understand that submitting this form does not guarantee appointment at this time.	Yes
Signature	anyaid

Signed PDF Document



Grove CID Revenue Sals and UseTaxes

	2023	2024	Variance		
Jan-24	32,390.07	58,952.93	26,562.86		
YTD	32,390.07	58,952.93	26,562.86		

* Dec totals are from Nov Sales

FISCAL YEAR

Year	1st Quarter		1st Quarter 2nd Quarter 3		3rd	3rd Quarter		Quarter	Yearly Collections		
2019	\$	91,780	\$	61,282	\$	67,851	\$	72,719	\$	293,632	
2020	\$	78,382	\$	68,760	\$	89,738	\$	70,304	\$	307,184	
2021	\$	78,045	\$	72,475	\$	56,620	\$	63,789	\$	270,928	
2022	\$	131,337	\$	85,612	\$	85,193	\$	108,614	\$	410,756	
2023	\$	106,886	\$	101,811	\$	98,507	\$	144,821	\$	452,025	
2024	\$	129,338	\$	108,913	\$	97,064					

CALENDAR YEAR

Year	1st Quarter		1st Quarter 2nd Quarter 3		3rd	3rd Quarter 4		Quarter	Yearly Collections		
2019	\$	67,851	\$	72,719	\$	78,382	\$	68,760	\$	287,712	
2020	\$	89,738	\$	70,304	\$	78,045	\$	72,475	\$	312,581	
2021	\$	56,620	\$	63,789	\$	131,337	\$	85,612	\$	339,378	
2022	\$	85,193	\$	108,614	\$	106,886	\$	101,811	\$	402,503	
2023	\$	98,507	\$	144,821	\$	129,338	\$	108,913	\$	481,580	
2024	\$	97,064									